

SEARATES
by DP WORLD

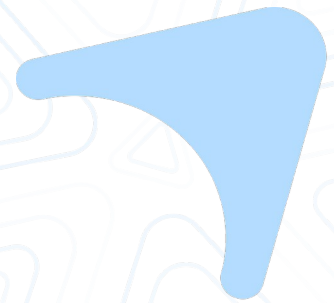


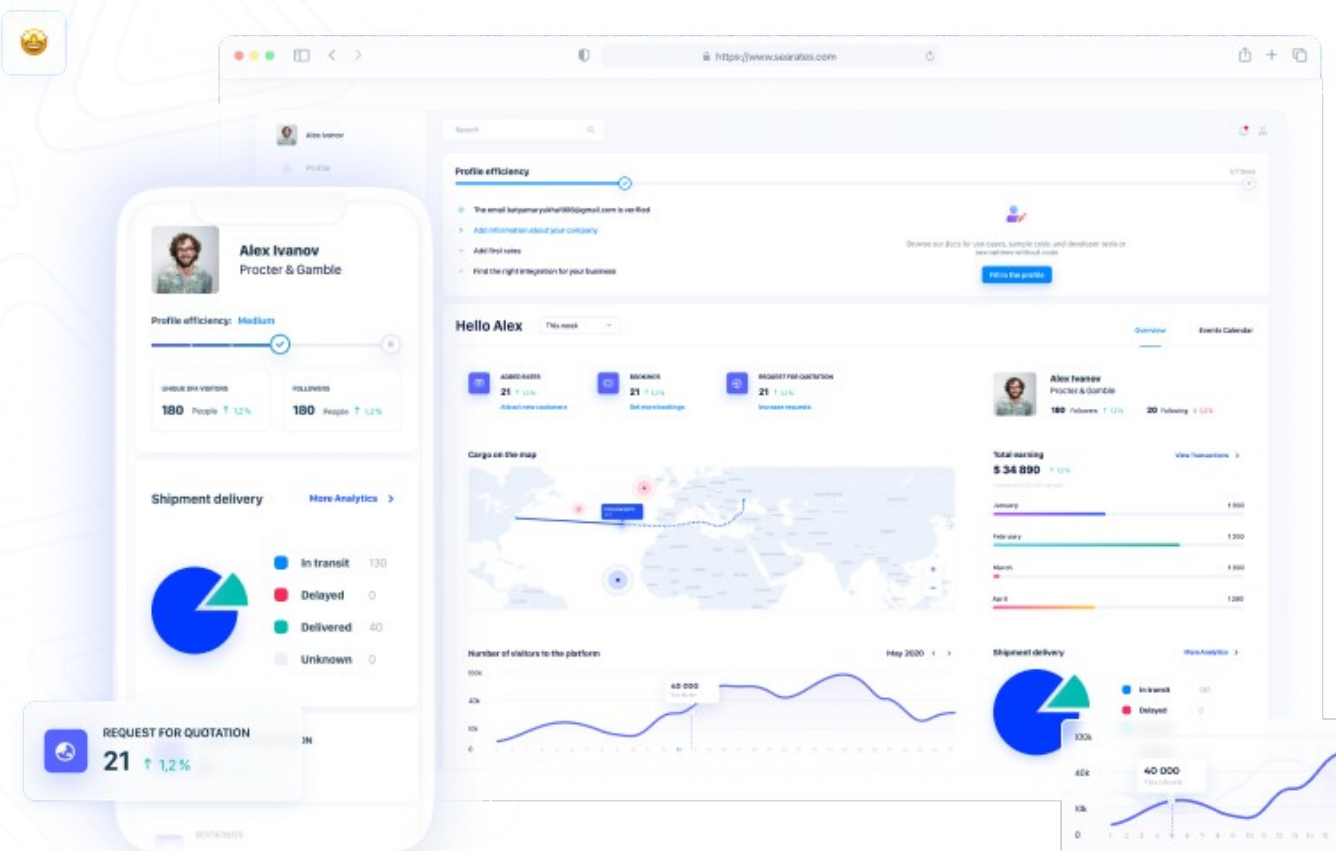
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About Us

SeaRates joined the DP World family in 2020. Together, we are continuing to **digitise** and improve the cargo movement process. We enable our customers to become **more efficient** while increasing the **visibility** and **predictability** of supply chains.

Our new SeaRates ERP is an integrated cloud solution designed to redefine **cost-effective** freight forwarding across **air, land and sea**.



What we offer

SeaRates ERP designed to streamline end-to-end shipping and cargo processes for all vendors, large or small- crucial for efficiently managing items transported from source to destination.



End-to-End Integration

SeaRates ERP provides a versatile cloud solution, integrating Air/Sea/Land logistics with customisable operational and billing support. Access advanced forecasting, BI analytics, and real-time reporting for an increased efficiency and seamless stakeholder integration.



Strategic Cost Efficiency

Reduce operational costs by automating vital functions and minimising the need for manual managerial roles. Facilitate strategic cost efficiencies with real-time analytics and reporting insights, to increase profitability and access a complete view of business finances and operational expenditures.



Operational Enhancement

Centralising essential data and protocols, SeaRates ERP enables swift refinement of business processes. The customisable job checklists contribute to an enhanced user experience through a user-friendly CRM & Customer Portal.

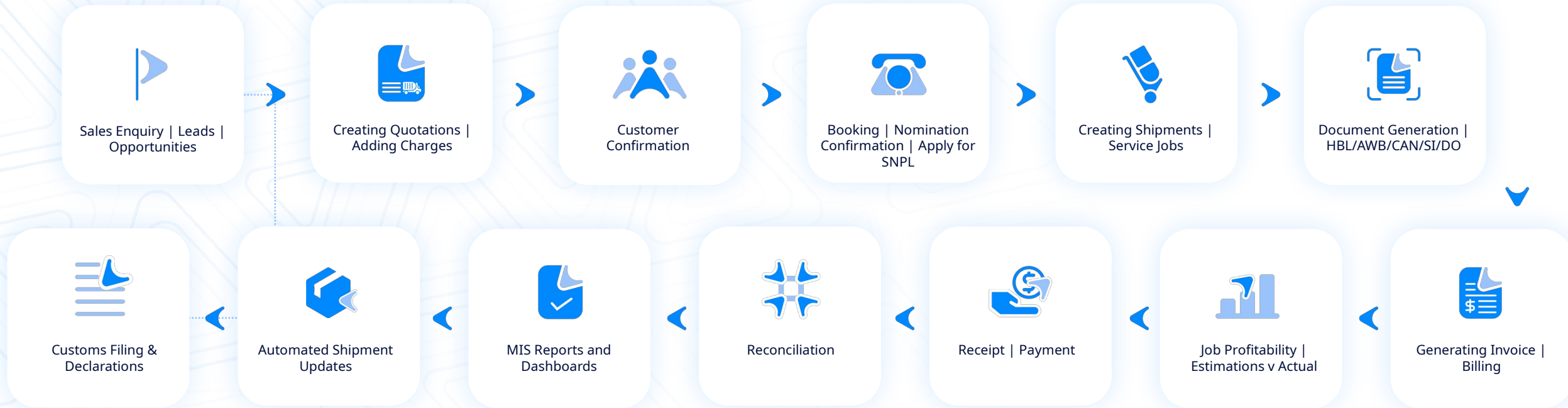


Unified Business Operations

Achieve seamless collaboration across customers, agents, carriers, and customs agencies with SeaRates ERP. Synchronise your operations and utilise a central hub for efficient data sharing and enhanced financial management, while remaining tax compliant.

Meeting your demands

SeaRates ERP is the go-to solution for your business to empower you to manage end-to-end workflows from quotations to shipments, jobs and invoices, improve productivity and profits, reduce risks with actionable insights and streamline operations through automation and AI.



Meeting your demands

With SeaRates ERP, streamline every step from quotations to shipments and maintain optimal financial control, connecting seamlessly with agents and brokers to elevate your workflow and profitability.



Find the best sea, air
and inland freight rates



24/7 support for every
milestone



Enhanced Financial
Management



Integrate with
Customers, Agents,
Carriers and
Customs



Real-time shipment
tracking



Customise and create
checklists for jobs
across all modes



Improved Customer
Experience with CRM
& Customer Portal



Cloud Integration
with enhanced
security

Solution Overview

Quotations

Experience unparalleled convenience and accuracy through our integration with Agents, Carriers and Customs.

Get automated pricing tailored by route, mode, company tariff, and profit margin rules.

The SeaRates ERP allows users to effortlessly store and reuse quotations and navigate smoothly through the tariff approval/rejection workflow, ensuring each quote sent is refined and precise.

View Shipment

4 Documents

Customer Preview

Quotation Number
QT-SEA-EXP-FCL/2023/00027

Customer

Customer

Essar Steel

Address

Essar Steel, Essar Steel
St. no. 007
St. no 2
.380001
India

Quote Approver

Nikunj Patel

Date

06/20/2023

Quote Expiry Date

07/20/2023

Sales Agent

Nikunj Patel

Company

INTECH (IN)

Shipper

Shipper

Amouja Cement

Shipper Address

Amouja Cement, Mumbai

Consignee

Consignee

Essar Steel

Consignee Address

Essar Steel, Essar Steel
St. no. 007
St. no 2
.380001
India

Mode of Shipment

Transport Mode

[SEA] Sea Freight

Consolidation Type

[BCN] Buyer's Consol Load

Shipment Type

[EXP] Export

Cargo Type

[FCL] Full Container Load

General Information

Service Mode

[D2D] Door to Door

Transit Time

Estimated Pickup

Origin Country

India

Origin

Mundra

Origin Port

[INMUN] MUNDRA

Voyage No

Reference Number

Shipping Line

Expected Delivery

Destination Country

United Arab Emirates

Destination

Dubai

Destination Port

[AEJEA] JEBEL ALI

Incoterms

FREE CARRIER

Solution Overview

Shipments:

The SeaRates ERP user-friendly interface turns quotations into shipments and consolidates with ease, optimising cargo management.

Users benefit from direct booking to major carriers and shipping lines via Intrta.

Expand your network by co-loading shipments to other freight forwarders and draft accurate House Bills of Lading or airway bills easily.

Our solution also alerts you with real-time updates on every operation and movement milestone.

0

Invoices

0

Vendor Bills

Quote

₹6 (2)

Revenue Cha...

₹3 (2)

Cost Charges

15

Documents

Booking Ref / Nomination No

SEA-E-FCL-H-N-2023-00131

Direct Shipment

From Quote

QT-SEA-EXP-FCL/2023/00060

Shipment Date

06/08/2023

Sales Agent

Sanjay Verma

General Details

Shipment Type

[EXP] Export

Transport Mode

[SEA] Sea Freight

Cargo Type

[FCL] Full Container Load

Service Mode

[C2F] CFS to Factory

Incoterms

EX WORKS

Responsible

Sanjay Verma

Declared Weight & Volume

Auto Update Weight & Volume

Packs

0 BAG (Bag)

Net Weight

500.00 kg

Gross Weight

400.00 kg

Volume

600.00 m³

Volumetric Weight

0.00 kg

Chargeable

500.00 kg

Customer

Customer

Jimish Shah

Address

Jimish Shah, JS

Shipper

Shipper

Jimish Shah

Address

Jimish Shah, JS

Consignee

Consignee

Kusum Sharma

Address

Kusum Sharma, KS

Carriage

Additional

Insurance

Customs

Ext. Carrier Bookings

Parties

Packages

Routing

Milestones Tracking

T & C

Vessel Info

Voyage No

Shipping Line

Vessel

Origin

Origin

Ahmedabad

Destination

Dubai

Solution Overview

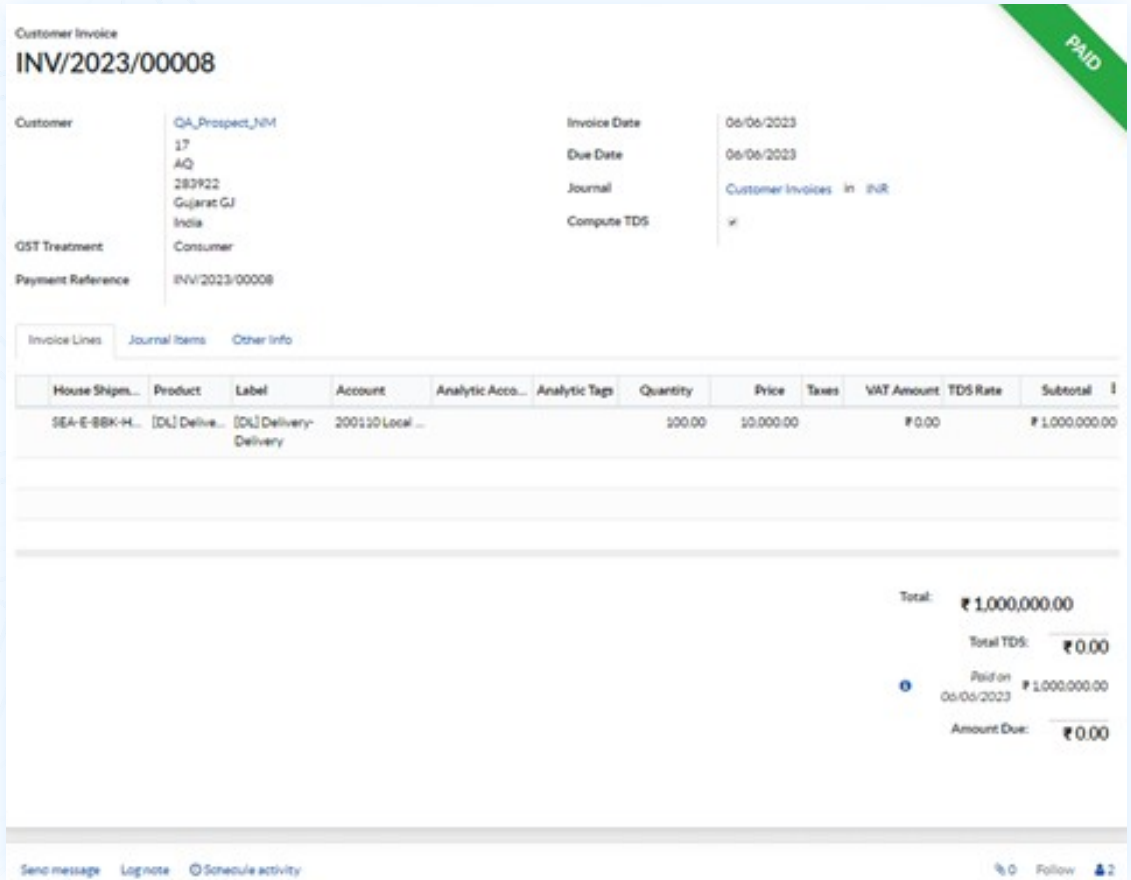
Charges & Invoices:

We enable you to purchase, compare, and assess every charge, ensuring clear visibility into profitability nuances.

Real-time monitoring of all payment statuses means users can mitigate financial oversight risks.

Examine cost variations from quotation to execution, providing unparalleled financial insights.

Our integrated, tax-compliant financial module enhances your financial management and ensures compliant financial operations.



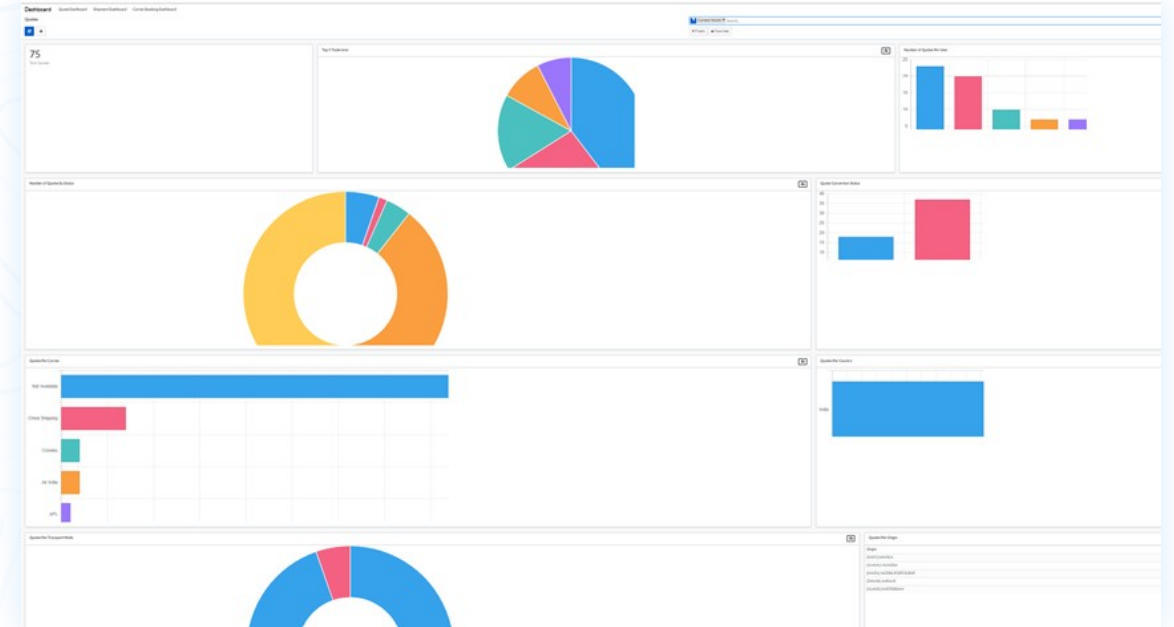
Customer Invoice INV/2023/00008											
Customer						Invoice Date					
QA_Prospect_NIM						06/06/2023					
17						Due Date					
AQ						06/06/2023					
283922						Journal					
Gujarat GJ						Customer Invoices in INR					
India						Compute TDS					
GST Treatment						x					
Consumer											
Payment Reference						INV/2023/00008					
Invoice Lines Journal Items Other Info											
House Shipes...	Product	Label	Account	Analytic Acco...	Analytic Tags	Quantity	Price	Taxes	VAT Amount	TDS Rate	Subtotal
SEA-E-BBK-H...	[DL] Delive...	[DL] Delivery-Delivery	200110 Local ...			100.00	10,000.00		₹ 0.00		₹ 1,000,000.00
Total: ₹ 1,000,000.00											
Total TDS: ₹ 0.00											
Paid on 06/06/2023 ₹ 1,000,000.00											
Amount Due: ₹ 0.00											
Send message Lognote Schedule activity											

Solution Overview

Comprehensive Dashboards & Reports

SeaRates ERP enables sharp, informed decisions, through nuanced insights into growth and profit margins segmented by customers, shipping lines, and vendors, allowing for a strategic and tailored approach to business development.

Customise your analytics to dissect trends and profitability by specific destinations and shipping lanes, optimising routing strategies and maximising market impact.





Thank You

[Sign Up Now](#)

