



SEARATES
by DP WORLD



SeaRates ERP

Your Integrated ERP Solution Tailored For
Freight Forwarding,

KEY CHALLENGES IN FREIGHT FORWARDING

- Manual Processing
- New Profit Margins
- Sustaining Operations
- Absence of System Integration
- Unaccounted Revenue Loss
- Limited Operational Insight
- Rapidly Evolving Industry Conditions
- Restricted Business Accessibility

OUR SOLUTION

Our SeaRates ERP offers a suite of tools in a single platform to facilitate digital freight forwarding. Our leading-edge multimodal ERP enhances transparency while ensuring cost-effectiveness across every aspect of freight forwarding operations.



Sailing
Schedules



Carrier
Bookings



Dedicated
Customer Portal



Cloud Based



Document
Management



Quotations



Track & Trace



Billing &
Invoicing



Truck Orders



Customs
Clearance



Integrated
Messaging



Sales / CRM



WHY CHOOSE SEARATES ERP

Customs Capabilities for 100+ Countries

Enhancing customs functions through integration with leading vendors for regional compliance.

E-Invoicing Capabilities

Enabling seamless invoicing processes with e-invoicing integration through our partnership with Pagero.

Ocean Carrier Direct Booking

Partnering with BuyCo for direct ocean carrier bookings, streamlining shipping workflows.

Air Cargo Booking

Integrating CargoAi for faster, more efficient air cargo bookings.

Cargo Wallet Integration

Adding Cargo Wallet from CargoAi for secure, convenient payments in ERP and DFA platforms.

TMS Integration

Optimize logistics and transportation management across the supply chain.

LCL Consolidation with CFS Facilities

Providing LCL consolidation with CFS support for streamlined cargo handling.

WIP Job Closing

Enhancing workflow efficiency by introducing tools for Work in Progress job closing.

FIATA eBL Generation

Integrating FIATA e-Bill of Lading (eBL) generation for secure, standardized digital documentation.

Superior Customer Experience

Transact with ease through user-friendly customer portal



- End-to-end documentation handling
- Real-time insights
- Effective customer relationship management

Cost Effective Automation

Simplify your operations and billing systems



- Lower your per-unit expenses through efficient operations
- Monitor containers in real-time for better logistics planning
- Automatic invoicing

Customs Integration

Digitised Customs processes for uninterrupted shipments



- Accurate Customs instructions
- Faster Customs clearance with digital documentation
- WCO, WTO and revised Kyoto convention complaint

Digital Transformation

Quick implementation of cloud solution with minimum fee



- Enhanced data security
- Improved forecasting with AI-driven analytics
- Analytical dashboards and reports



SOLUTION OVERVIEW

Sales and CRM

- Keep track of customers and their order history
- Identify business opportunities and new sales leads
- End-to-end management of your sales process, CRM, and operational activities to reduce repetitive work
- Increase customer satisfaction

Quotations

- Integrated global ocean sailing schedule
- Automated pricing based on mode, route, company tariff and profit margin rules
- Conveniently store and reuse quotations
- Tariff approval/rejection workflow prior to sending a quotation to clients
- Send quotations via email with a defined expiry date

Shipments

- Create shipment from quotation
- Create consolidation shipment
- Direct booking with carriers and shipping lines via INTTRA
- Digitally co-load shipments to other freight forwarders
- Create Bill of Lading (BOL) or airway bill (AWB)
- Update operation and movement milestones

Charges & Invoices

- Compare and evaluate purchase and selling prices for every charge to guarantee visibility of profitability insights
- Automatically generate per-shipment or per-month invoice for each client and payable bills for each vendor
- Monitor the payment status for all accounts payable and receivable invoices
- Analyse cost variation from quotation to shipment execution

Analytics

- Analyse growth and profit margins across customers, shipping lines, and vendors
- Examine trends and profitability across destinations and shipping lanes
- Measure sales performance by evaluating lead conversion and profit margins
- Review performance, efficiency and service quality by operation teams or individual

SeaRates multimodal ERP unifies your digital freight forwarding in one user-friendly platform. Experience unparalleled transparency and cost-effectiveness across your freight forwarding operations.



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